WHAT'S NEXT? PLAN

A 30-day post-certification worksheet to plan Trust Edge training

TRAINING ROLLOUT

Complete for new organizations OR skip to Reinforcement Plan if organization has already done a training rollout.

When is your first training day? _____/_____/_____ Time: _____

Location: _____ Audience: _____

How many people do you plan to train intially? _____

How are you going to structure your trainings? *(Check 1.)*

☐ Full day ☐ Half-day ☐ Multi-day ☐ Two-hour ☐ One pillar

☐ Other: _____

When should all trainings be complete? _____/_____/_____

Do you have other certified partners in your organization? *(Check 1.)*

☐ Yes ☐ No

If "Yes", how frequently do you plan to meet? *(Check 1.)*

☐ Weekly ☐ Monthly ☐ Quarterly ☐ Other: _____

(Next: Complete Reinforcement Plan.)

REINFORCEMENT PLAN

What impact/result are you hoping to achieve in implementing these trainings?

☐ Increased morale   ☐ New innovations   ☐ _____

☐ Decreased attrition   ☐ Increased revenue   ☐ _____

☐ Employee retention   ☐ Increased team loyalty   ☐ _____

☐ Increased productivity   ☐ Decreased stress   ☐ _____

After the initial training, what are the **top 3 tools** you want your people to implement?

☐ How? How? How?   ☐ Trust Shield   ☐ _____

☐ 90-Day Quick Plan®   ☐ DMA's   ☐ _____

☐ ODC   ☐ 6 E's   ☐ _____

☐ LAWS   ☐ SEEDS   ☐ _____

What behavioral or **cultural changes** are you most wanting to see as a result of these trainings?

☐ Cohesive common language   ☐ Employee retention   ☐ _____

☐ Greater collaboration   ☐ Increased team loyalty   ☐ _____

☐ Increased productivity   ☐ Improved morale   ☐ _____

What are one or two ways you plan to keep this content continually in front of your team?
(For example, Lunch and Learn, Trust Edge Thursday, email communications, Pillar Awards, etc.)

1. _____

2. _____

(Next: Complete 90-Day Quick Plan.)

90-DAY QUICK PLAN™

90-Day Goal: _____

1. Where am I now?

_____

_____

2. Where do I want to be in 90 days?

_____

_____

Why am I working toward this goal (Why does this matter to my organization)?

_____

_____

How am I going to get there?

_____

_____

How?

_____

_____

How?

_____

_____

Continue to ask *How?* until you have a *Final How?* and can complete the who, when, where, with something that can be done today or tomorrow:

Final How? _____

Who? _____

When? _____

Where? _____